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# Application of Key performance Indicators (KPI) in a Spring Manufacturing Industry for leanness Analysis using MCDM Methods

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**ABSTRACT**: The proposed works focus on concept of Key Performance Indicators (KPI's). The aim of this study is to identify and to give ranking of key indicators of success for the implement of lean manufacturing techniques. The use of Key Performance Indicators (KPIs) to provide effectiveness of business processes for just in time manufacturing is suggested. These indicators help to guarantee appropriate degree of product quality, execution time and costs of orders. KPI's allow the re-planning of objectives and the decision-making process to be improved. This paper is an issue for development manufacturing evaluation KPIs relevant to spring manufacturing industry. It suggest to integrate the performance dimension in to a KPI concept. The COPRAS & SAW methods are adopted to investigate alternatives to a system of attributes

**KEYWORDS:** Lean production, Key Performance Indicators ,COPRAS,SAW.

## **1.INTRODUCTION**

The major business challenges of today's manufacturing enterprises focus on the management of change. Active management of change is the most significant future requirement for enterprise operation. It means businesses must be ready for change and be adaptable and flexible, striving for continuous improvements.

The key to achieve these goals is the lean manufacturing, which implies to continuously monitor market demand, quickly respond by providing new products, services and information, quickly introduce new technologies and quickly modify business strategies and methods.

Lean Manufacturing has endeavoured to rationalize production by completely eliminating waste in the production process to build quality into the process, reduce costs, create and develop integrated techniques etc., which causes several benefits such as reduction of waste, production cost, manufacturing cycle times, labour, inventory and quality.

The use of key performance indicators (KPI's) to assess effectiveness of business processes for make-to-order manufacturing. These indicators help to guarantee appropriate degree of product quality, execution time and costs of orders. KPI's allow the re-planning of objectives and the decision-making process to be improved. The COPRAS & SAW methods have been taken into study, applied for various situations and implemented to investigate alternatives to a system of attributes.

The main characteristics and properties of COPRAS have not been clearly defined and even demonstrated. However, the awareness of these properties allows showing the benefits of the method's application, to predict the influence of minimizing criteria values on the final result.

The paper gives an idea about the main features of multi-criteria evaluation methods SAW and COPRAS and their common and diverse characteristics, as well as defining, implementing and demonstrating the properties of the Method COPRAS, which are of great theoretical and practical VALUES



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#### **II. KEY PERFORMANCE INDICATORS**

Neely et. al. [1] regard performance measurement as the quantification of the effectiveness and/or efficiency of an activity over a given time period whereas the essence of performance could be determined as the creation of value with certain provided assets including human, physical and capital resources.

According to Hannula [2] useful measures in industry are always compromises between validity (ability of a measure to measure what it is intended to measure), reliability (consistency of measurement results), relevance (value and usefulness for the users of the measure) and practicality (cost-effectiveness, i.e. is the effort to generate the measures justifiable). In this paper, practicality is seen from the point of view of the constraint of limited resources in a SME as one of the most important criteria for any performance measure during an implementation process of Lean methodologies.

Shinkle et. al. [3] suggest the following Key Lean Manufacturing metrics: delivery performance percent, customer returns (in PPM), first time quality (FTQ) percent, scrap percent, total product cycle time (dock to dock), total product cycle time improvement percent, parts per labour hour, attendance rate, continuous improvement participation percent, etc.

Maskell [4] presents for the value stream performance a collection of measures categorised into strategic, value stream and cell or process measures.

#### III. METHODOLOGY

#### A. COMPLEX PROPORTIONAL ASSESSMENT (COPRAS) METHODOLOGY

COPRAS method presumes direct and proportional dependence of significance and priority of investigating alternatives to a system of attributes. The significance of the comparative alternatives is determined on the basis of describing positive and negative characteristics of the alternatives. The COPRAS method is a six stage procedure Stage 1:

Selecting the set of the criteria, describing the alternatives and constructing the decision making matrix Stage 2:

Normalizing criteria

$$\overline{X}ij = \frac{Xij}{\sum_{i=1}^{n} Xij}$$

Stage 3: Formulation of weighted normalization table

$$\widehat{X}ij = \overline{X}ij * Qj$$

Where  $i=1,...,\overline{n}$  and  $j=1,...,\overline{m}$   $Q_j$  is significance weight of  $j^{th}$  attribute. Stage 4: Calculation of sum of weighted normalization (S)  $S_j^+ = \Sigma$  benefit values  $S_j^- = \Sigma$  non-benefit values Stage 5: Calculation of relative weights  $(Z_i)$  $Z_i = S_j^+ + [\Sigma S_j^- / S_j^- \Sigma(1 / S_j^-)]$ 

(3.1)

Stage 6: Determining the priority order of the alternatives

#### **B. SAW METHOD**

The method SAW is the most widely known and used method. The criterion of the SAW method clearly demonstrates the main concept of multi criteria evaluation methods – integration of the criteria values and weights into a single magnitude. The advantage of this method is that, it is a proportional to linear transformation of the raw data



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which means that the relative order of magnitude of the standardized scores remains equal. Process of consist these steps:

Step 1:

Find the weights of each criteria.

Step 2:

Construct a decision matrix (m x n) that includes m process lines and n criteria. Step3:

Calculate the normalized decision matrix.

For positive criteria, 
$$n_{ij} = \frac{r_{ij}}{r_j^*}$$
  $i = 1, ..., m, \quad j = 1, ..., n$  (3.2)

And for negative criteria,  $n_{ij} = \frac{r_{ij}^{min}}{r_{ij}}$  i = 1, ..., m, j = 1, ..., n(3.3)

r\* is a maximum number of r in the column of j Step 4:

Evaluate each alternative, Ai by the following formula

 $A_i = w_j \ x_{ij}$ Here  $x_{ij}$  is the score of the  $i^{th}$  alternatives with respect to the  $j^{th}$  criteria,  $w_j$  is the weighted criteria.

## **IV. CASE STUDY**

The case study company is a spring manufacturing unit located in Ananthapur.Now the management wants to implement lean principles to their process line. For find the intial leanness of the process and select the better lean process line two MCDA methods are used. In this study the following five KPIs is considered as criteria and four process lines as alternatives.

1.Manufacturing cycle time(MCT)

2.Ideal time(IT)

3Yield(Yd)

4.Rework/Rejection(Re)

5. Amount of scraps(AS)

The methods uses a fuzzy scoring approach that is a modification of the fuzzy ranking approaches proposed by jain and chen to find the weights of the criteria. The crisp score of fuzzy number 'M'is obtained are tabulated in table1. In table 2 the weights of each criteria derived from the plant managers linguistic term.

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Linguistic term	Fuzzy number	Crisp score		
Low	$M_1$	0.115		
Below average	$M_2$	0.295		
Average	M <sub>3</sub>	0.495		
Above average	$M_4$	0.695		
High	M <sub>5</sub>	0.895		



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#### Table 2 Weight Calculation of Key Performance Indicators

Criteria	<b>M</b> <sub>1</sub>	M <sub>2</sub>	<b>M</b> <sub>3</sub>
МСТ	Н	Н	Н
IT	AA	А	AA
PPL	А	А	BA
Re	Н	Н	AA
AS	A	AA	А

As mentioned above the 5KPIs are kept as criteria. In this MCT,IT,Re,AS are negative indicating minimum is best and ppl is positive.

Units	
MCT	Minutes
IT	Minutes
PPL	No unit
Re	Number of units
AS	Kg

Table 3 to 7, illustrate steps involved in COPRAS method. Utility degree of process lines is ranked in Table 8 and the Ranking of Process line by COPRAS method is shown in Fig. 1.

# Table 3 Decision matrix of process line (COPRAS method)

Process line	MCT (min)	IT (min)	PPL	Re (number)	AS (Kg)
Weight	0.267	0.189	0.128	0.248	0.168
L1	190	55	77.6	20	1.2
L2	195	60	77.6	20	1.5
L3	200	65	93.3	22	1.2
L4	220	60	98.9	23	1

# Table 4 Normalized Decision matrix (COPRAS method)

Process line	МСТ	IT	PPL	Re	AS
Weight	0.267	0.189	0.128	0.248	0.168
L1	0.236	0.229	0.223	0.235	0.244
L2	0.242	0.2050	0.223	0.235	0.306
L3	0.248	0.270	0.268	0.258	0.244
L4	0.273	0.250	0.284	0.270	0.204

#### Table 5 Weighted normalized matrix

Process line	МСТ	IT	PPL	Re	AS
L1	0.0630	0.04328	0.02854	0.05828	0.04099
L2	0.0646	0.04725	0.02854	0.05828	0.05140
L3	0.06621	0.05103	0.03430	0.06398	0.04099
L4	0.07289	0.04725	0.03635	0.06696	0.03427



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#### Table 6 Calculation of sum of weighted normalization

Process line	S <sub>j</sub> <sup>+</sup>	S <sub>j</sub>
L1	0.02854	0.20555
L2	0.02854	0.22153
L3	0.03430	0.22221
L4	0.03635	0.22137

## **Table 7 Relative weights**

rubie / resultie weight		
Process line	Z value	
L1	0.2594	
L2	0.2423	
L3	0.2474	
L4	0.2503	

#### Table 8 Ranking of process lines by utility degree

Process line	Utility Degree (%)	Rank
L1	100	1
L2	93.40	4
L3	95.37	3
L4	96.49	2



## Fig.1 RANKINGOF PROCESS LINE BY COPRAS METHOD

Table9 and table10 explains the SAW method

Process line	МСТ	IT	PPL	Re	AS
Weight	0.32	0.16	0.19	0.16	0.14
L1	0.32	0.16	0.1490	0.16	0.1162
L2	0.3117	0.1466	0.1490	0.16	0.09338
L3	0.304	0.1353	0.1792	0.14544	0.11666
L4	0.376	0.1547	0.1900	0.13912	0.14

# Table 9 Weighted normalized matrix (SAW method)



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## Table 10 Ranking of Process lines (SAW method)

Process line	Total	Rank
L1	0.9052	1
L2	0.86068	4
L3	0.880	3
L4	0.9000	2



## FIG. 2 RANKING OF PROCESS LINE BY SAW METHOD

SAW and COPRAS method are compared and ranked as shown in Table 7.11.

#### Table 11Comparison table for SAW and COPRAS

Process Line	Rank by SAW	Rank by COPRAS
L1	1	1
L2	4	4
L3	3	3
L4	2	2

## V. RESULT & CONCLUSIONS

Measuring performance of leanness is difficult, because it has many characteristics and tools. This paper has attempted to benchmarking frame work .From the both SAW ,COPRAS method the out put indicates that the process lineL1 has leaner than other lines.

Practitioners and academics have emphasized the advantage of lean manufacturing .In order to increase the competitive advantage; many companies consider that a well designed and implemented lean system is an important tool. In this study ,the application of the COPRAS and SAW is presented for the analysis leanness of process lines in the spring



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manufacturing industry. Four process lines are considered to illustrate the application capability of this method. This work may be extended by using the other MCDA methods like TOPSIS, VIKOR.

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